

Dr. Tony Miller's formulas for organisational efficiency – 2015

FORMULA 1. Pearsons moment correlation for two data comparisons eg. Age v productivity

$$r = \frac{\sum XY - \frac{(\sum X) * (\sum Y)}{N}}{\sqrt{\left(\sum x^2 - \frac{(\sum x)^2}{N}\right) * \left(\sum Y^2 - \frac{(\sum Y)^2}{N}\right)}}$$

FORMULA 2. Reliability (attendance) index

$$S^1 \times S^2 \times D = BI > \text{software} = R\%$$

S¹ is the spell of absence

S² is the spell of absence

D is the duration of the absence

BI is the Bradford Index (un modelled)

R is the reliability score based on a 1-100 scale

FORMULA 3. LSI Labour stability index

$$\frac{\text{Number with more than one year's service now} \times 100}{\text{Total employed one year ago}} = \text{LSI}$$

FORMULA 4. Chl The cohort turnover index

$$\frac{\text{Number employed at a certain time} \times 100}{\text{Number engaged at the start}} = \text{Chl}$$

FORMULA 5. ESUC. Unit cost for any employee per day (divide by 8 for hourly rate)

$$\frac{\text{Part 1 Total salary cost including all allowances} \times 2}{\text{Total staff employed}} = X$$

$$\frac{\text{Part 2 } X}{\text{PWD}} = \text{ESUC}$$

FORMULA 6 Competency averages

Example
 2000 staff at 55% competence = 110,000
 1000 x 70 % competence = 70,000
 total 180,000

$$\frac{\text{Divide the 180,000 by 3000 (no of staff)}}{\text{Company average competency this year}} = 60\%$$

$$\text{Company average competency this year} = 60\%$$

FORMULA 7 How much does appraisal cost

Cost of performance appraisal (if you use 360 degree appraisal, multiply the end figure x 3)

$$\text{TH} \times \text{TE} \times \text{ESUC} = \text{annual cost of yearly appraisal}$$

Where TH is the total hours spent including all processing time

TE is the total number of employees

ESUC is the unit cost per hour of each employee

FORMULA 8 The value of re-engineering a process

Cost of old process E – e = avpy cost of new process (plus change costs) = added value created per year.

FORMULA 9 HR and training ROI

AV (actual business value created in one year) – total cost of activity = added value (or loss)

FORMULA 10 How many people do you need to run the organisation?

Total staff employed x PWD – (sickness days training days & unauthorised absence) = Man days needed to run the organisation (software is being developed to exploit this)

FORMULA 11 How many trainers do you need to deliver in-house training

$$\frac{T}{10} = C \quad \frac{C}{50\% \text{ PWD}} = \text{IHT}$$

Where:

T is the total man days of in-house training

C is the number of courses

IHT is the number of in house trainers

(support staff are normally at a ratio of 1:4)

FORMULA 12. Calculating prime working days PWD

Base number Days in the year 365 – (Public Holidays 10 + Weekends 104 + Annual Leave 25) = Prime working days 226